



IMPULSE

/// Gföllner Annual Report 2024

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FOREWORD OF WE SET IMPULSES THE MANAGEMENT

With passion, innovation and strategic vision, we have once again proven in the past business year that we can achieve great things together. Thanks to the commitment of our employees and the trusting cooperation with our partners and customers, we have set the course for stable growth.

The challenges faced by the construction industry and related markets were clearly felt in the field of **vehicle production**.

However, by strategically focusing our efforts, we were able to use our resources more efficiently and respond even more effectively to our customers' needs. This approach ensures stability and strengthens our position in a demanding market environment.

Our **container technology** has once again proven to be a growth engine. We were able to apply our many years of experience in the field of power generation and distribution, as well as in infrastructure projects in the railway sector.

This expertise makes us a reliable partner in rapidly growing markets.

In the **mobile container solution** segment, we are pleased to offer the new BlackLine series, which can be heated and is thus suitable for winter use – ideal for events in the cold season.

Another milestone is the expansion of our international presence with the planning of a **production site in the USA**. This step strengthens our competitiveness in the North American market and emphasizes our commitment to providing our strategic customers with precise, global supply.

We have significantly expanded our capacities with our **production site in the Czech Republic** and an additional **production site in Weibern, Austria**. These investments create a solid foundation for us to continue to respond flexibly and effectively to the demands of our markets. Sustainability remains a central driver of our actions – whether it is through the expansion of renewable energies, the optimization of our processes or the further development of our products.

Together.
Successful.
Strong.



Management Team (from left): Prok. Ing. Roman Predl, KommR Thomas Gföllner, Dipl.-Ing. (FH) Karl Pühretmair, Prok. Dipl.-Ing. Karl Höftberger, Prok. MMag. Klaus Mistlberger

VERSATILE COMPETENCES AND PRECISION IN MOTION CUSTOMIZED SOLUTIONS

At Gföllner, innovation, efficiency and reliability are our top priorities. Our four core areas – vehicle production, container technology, air conditioning technology and mobile container solutions – form the foundation for our successful cooperation with customers worldwide.

Each area contributes its unique strengths: from precise vehicle production to innovative container solutions, sustainable air conditioning technology and flexible space solutions. Together, we create customized products that meet the specific requirements of our customers and keep them moving.

Our goal is not only to deliver products, but also to connect people, companies and spaces as a partner. **“Precision in Motion”** represents our values, our vision and our aspiration to be a leader in every segment.

VEHICLE CONSTRUCTION

Truck Bodies

Trailers

Semi-trailers

Swap Truck Bodies

Crane Technology

Service | Repair



TECHNICAL CONTAINERS

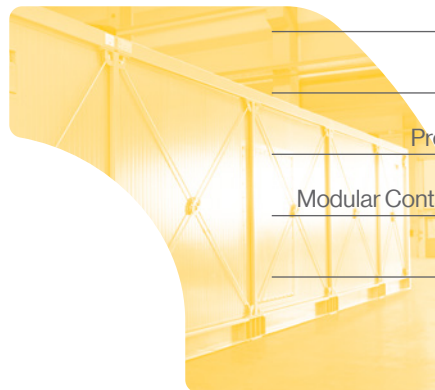
Statics

Engineering

Project Management

Modular Container Construction

Integration



Mobile Space Solutions

Event Solutions



HVAC Design

Dimensioning

Installation | Commissioning

Service | Maintenance



MOBILE CONTAINER SOLUTIONS

HVAC SOLUTIONS

ABOUT THE COMPANY FACTS & FIGURES

/// Gföllner 2024 in numbers – success that counts.

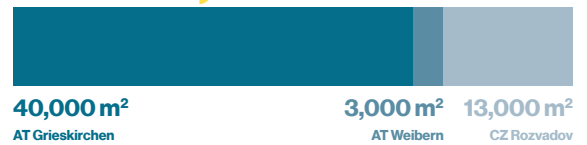
Turnover
95 million
+27 % ON THE PREVIOUS YEAR

Employees
635
+51 % ON THE PREVIOUS YEAR
including 110 in the Czech Republic

Investments
1.8 million

Export quota
75 %

Production area
56,000 m²



Steel consumption
3,000 t

Cable consumption
350 km



SETTING THE COURSE FOR THE FUTURE INTERNATIONAL EXPANSION

With a clear growth strategy and a focus on technology, innovation and efficiency, Gföllner is geared up for the future. CSO Roman Predl talks to CEO Karl Pühretmair about the planned expansion, the increase in production capacity and the company's technological advances.



”With the new production facility in the USA, we are creating the basis for successfully establishing our innovations in the North American market as well.”

**KARL
PÜHRETMAIR**
CEO



Roman Predl (left) in dialog with CEO **Karl Pühretmair** (right).

/// GROWTH WITH STRATEGIC VISION

Roman Predl: *Karl, what strategic priorities has Gföllner set for the coming years?*

Karl Pühretmair: Our growth is based on technological development, international expansion and optimization of our manufacturing processes – we focus on modularization and industrialization – particularly in the area of technical containers.

A central step is the planned production facility in the USA, which will enable us to serve the North American market in a targeted manner and strengthen our competitiveness.

In Europe, we are focusing on the continuous further development of the vehicle production and mobile container solution business units. Our approach remains unchanged: to identify market developments at an early stage and to transfer them into market-relevant applications in a targeted manner.

/// INNOVATION AS A GROWTH ENGINE

Roman Predl: *How is this growth to be implemented in practice?*

Karl Pühretmair: One key lever is the optimization of our production capacities. One example of this is our container kits, which are modular in design and enable more efficient logistics. Thanks to their optimized design, they can be assembled directly on site, which shortens transport distances and increases flexibility for our customers.

We also rely on automated production processes that enable faster processing and even more precise process control. This allows us to create stable production conditions that can be flexibly adapted to fluctuations in demand.



Karl Pühretmair (left), CEO and co-owner, began as an apprentice steel constructor at Gföllner and now manages the company's business.

Roman Predl (right), CSO since 2022, brings new perspectives for global expansion with his international sales experience.

/// EMPLOYEES AS THE KEY TO SUCCESSFUL IMPLEMENTATION

Roman Predl: *What role do employees play in realizing this vision?*

Karl Pühretmair: Our success is based on the skills, passion and diligence of our employees. We expect our technicians to design each product as if they were developing it for themselves.

This attitude is deeply rooted in our corporate culture: you should be able to tell that a product is "Made by Gföllner" – in the quality, durability and well-thought-out design of every product.

We place great value on appreciation – of employees, customers and partners. Our goal is to create a work environment that enables personal responsibility, creative freedom and continuous development.

Roman Predl: *How will this affect the planned US site?*

Karl Pühretmair: The development of the site in the USA is accompanied by a clear personnel strategy. Experienced specialists from Austria

will play just as important a role in this as new, highly qualified employees at the site.

Our aim is to implement our quality standards and technical processes consistently across the globe in order to ensure the same high standards of production and product performance.

/// INVESTMENTS IN MACHINERY

Roman Predl: *What investments is Gföllner making to further increase production capacity?*

Karl Pühretmair: Our strategy is based on targeted investments in the modernization of our machine pool and the optimization of our production processes.

Currently, the final assembly is being gradually converted to line production – a demanding challenge, since our products weigh up to 100 tons. In the field of electrical engineering, the automation of cable assembly is taking place. In Austria and the Czech Republic, the existing laser cutting machines are being replaced by faster, energy-saving fiber laser systems.

At the same time, we are modernizing the high-bay warehouse. Together with new press brakes and a parts marking system, a completely



GROWTH & INNOVATION

+ 40 % planned increase in sales by 2025

+ new production site in the USA – planning started

+ team growth – targeted expansion of our workforce

+ innovations – container kits for more economical transport and plug-and-play commissioning

paperless production process is being created in this area. Our goal is to transmit the data from the 3D models directly to the machines and to control the entire production process through to the final product in an automated manner.

These measures increase productivity and ensure consistently high production quality.

/// A FUTURE WITH A TECHNOLOGICAL FOCUS

Roman Predl: *What makes you confident about the future?*

Karl Pühretmair: The combination of technical expertise, many years of experience and a future-oriented market approach gives us the necessary stability and flexibility.

We continuously monitor trends such as automation, AI-supported control systems and alternative drive technologies and evaluate their potential for our products and manufacturing processes. The ability to translate technological developments into market-ready products will be crucial in the coming years. With the new production facility in the USA, the further development of vehicle production and

the optimization of series production in the mobile container solution sector, we are creating a scalable, future-proof production structure.

For us, 2025 is all about growth: full order books, numerous international inquiries and the start of our first project in the USA. This gives us momentum for the next steps.

The next challenges are on their way – and we are ready to break new ground.

GLOBAL STRENGTH IN FIGURES

Planned production area in the USA: 15,000 m²

Current export rate: 75 %

Employees worldwide: > 630

More than 125 years of expertise in vehicle and container manufacturing

STRONG. CONNECTED. OUR LOCATIONS FUTURE-ORIENTED.

GFÖLLNER AT

Headquarters Stritzing

Our headquarters in Stritzing is the central hub of Gföllner. This is where we develop customized solutions for our customers – from vehicle production to container technology. With the most modern production facilities and a dedicated team, we implement projects with the highest precision.

- **Headquarters** for product development, design and production.
- **High level of vertical integration** for complex customer requirements.



Production site Weibern

Increasing demand and growing requirements for special projects necessitated an expansion of our production capacities. The production hall in Weibern, Upper Austria, relieves the pressure on our main site and creates space for additional projects.

- **Relief of the main plant** through intelligent division of labor.
- **Focus on future projects** such as emergency generators for the US market.
- **Optimized logistics** through strategic location.



GFÖLLNER AT

Since its **foundation** in **1895**, Gföllner has continuously developed – from **Austria** to the **Czech Republic** and to new markets such as **America**. Our **locations** are the **foundation of our success**. Each location contributes its individual strengths and helps to ensure that we can operate efficiently, flexibly and sustainably.

GFÖLLNER CZ



Production site Rozvadov

Our site in Rozvadov, Czech Republic, has developed into an important production site. With a strong team of over 100 employees and modern production facilities, Gföllner CZ supplies individual components and small series that provide crucial support for our production chain.

- **Supply of individual components** for projects in Stritzing.
- **Production of small series** such as refrigerated containers, LV stations and technical containers.
- Production of compact transformer substations in **collaboration with FEAG**.
- Roman Jakoubek as the new **on-site managing director**.



Trenton production site

With the planned production facility in the USA, Gföllner is taking a decisive step towards opening up the North American market. This location will enable us to be even closer to our customers with a new kit design and to serve the increasing demand directly on site.

- **Customer-oriented production** for the US market.
- Significantly **shorter delivery times** and optimized logistics.
- **Focus** on the growing demand for **emergency power solutions** for data centers.
- Creation of **local jobs** and development of a US team, led by Karl Höftberger.

GFÖLLNER US

GROWING TOGETHER CAREER & CULTURE #TEAMGFOELLNER

/// Our employees are the heart of our company. At Gföllner, we focus on targeted development, a strong community and a future-oriented work culture. Whether it's further training, team spirit or career opportunities – we offer an environment in which talent can flourish.

The Gföllner Academy Staff development and team building

At our Academy, we provide targeted support for the personal and professional development of all employees through practical training. This year the focus was on several areas:

Management training

Our managers went to Wesenufer three times to further develop their skills in communication and team leadership.

Team leader training

Our new team leaders in production have been well prepared for their tasks through targeted training in the area of communication.

Apprentice training

In addition to specialist skills, our apprentices learned exciting things about photography, video, communication and money management – topped off by a trip together.



#TEAMGFOELLNER



Joint trip to the Czech Republic



Our annual Christmas party



Traditional St. Nicholas event



24-hour bike race in Grieskirchen

Joint trip to the Czech Republic



A refreshing moment captured at our icecream truck event

Corporate culture & team spirit

Strengthening team spirit and promoting the health of our employees are integral parts of our corporate culture.

Sporting activities

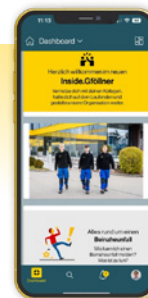
From bike races to running events – we keep moving.

Team events & excursions

Whether it's a group excursion or a special experience, such as the Woodstock festival, the focus is on being together.

Healthy eating in the canteen

Fresh, regional dishes for your well-being at work.



GFÖLLNER INSIDE

Our employee app has been keeping you informed and connected everywhere since 2024.

#TEAMGFÖLLNER

CREATING TOGETHER #TEAMGFOELLNER FUTURE & CAREER

/// We are excited to shape our future – and that also applies to our image as an employer.

Career & Employer Branding modern, visible, impressive

We have modernized and expanded our employer branding:

- New career page – a fresh, authentic insight into our working environment
- Modern imagery – our employees as the faces of Gföllner
- Professional appearance at career fairs for direct exchange
- New job ads specifically for print media



Visit our career page
and find out why it is worth
becoming a part of Gföllner!





Apprenticeship at Gföllner

Our future is growing here

The future of our company lies in well-trained specialists. That is why we at Gföllner focus heavily on apprentice training – and are expanding our range from 2025.

Four established technical apprenticeships form the foundation of our training:

- Electrical engineering for plant and operating technology
- Metal technology for steel or vehicle production
- Metalworking
- Painting technology

New from 2025 – our first commercial apprenticeship:

- Industrial management assistant

INFOBOX

APPRENTICESHIPS

5 apprenticeships

28 apprentices

3 female apprentices

Success stories from the field

Our commitment to training pays off: we are currently training 28 apprentices – an increase of 12 apprentices compared to the previous year. We are particularly proud of our three female apprentices, who are doing well in traditionally male-dominated professions.



“I wanted to do something practical that I enjoy and that pays well.”

*Leonie Dobner,
apprentice in painting technology*

“Welding is fascinating because it combines power and precision.”

*Jana Nöstlinger,
apprentice metalworker*

CONTAINER FOR MOBILE FLEXIBILITY MEETS SOLUTIONS OF THE FUTURE INNOVATION

With combined expertise in statics, engineering, steel construction, electrical engineering and air conditioning technology, we at Gföllner develop future-oriented container concepts for a wide range of applications. Through well-thought-out designs, the highest precision and advanced technologies, we create sustainable added value and meet the increasing demands of our customers.

INDUSTRIES IN FOCUS

/// Our modular container solutions are in use worldwide in a wide range of industries.

Energy industry (supply & distribution)

- E-house modules for complex energy infrastructures
- Modular battery storage and transformer stations
- Containerized gas engines for efficient power generation
- GIS containers for compact switchgear solutions
- Modular concepts for transformer substations

Telecommunications & IT

- Data center modules for highly available IT infrastructures
- Mobile server rooms for flexible, scalable solutions

Industry & Plant Construction

- Customized power supply systems for industrial applications

Defense & Authorities

- Mobile camps for temporary deployment sites
- Medical function rooms for emergencies and crisis situations

Railway industry

- Car bodies for special applications (AOC)
- Workshop cars for maintenance fleets
- Cabin construction for railway infrastructure projects
- Power converter containers for efficient energy distribution in the railway network

Specialized container construction

**ROMAN
PREDL**
CSO



” In the past year, we have expanded our production capacities, implemented pioneering projects and tapped into new markets. The growing demand for modular, efficient systems shows that we are on the right track with our innovations. We will continue to set new standards in the future and provide innovative, adaptable and sustainable container solutions for dynamic markets worldwide. “

CONTAINER TECHNOLOGY FACTS AND EXPERTISE

/// A look at the delivery locations of our technical container systems worldwide in 2024!



LARGE-FORMAT PROJECTS IN CONTAINER TECHNOLOGY

Dimensions of individual containers

- Width: up to 6 m
- Length: up to 25 m
- Height: up to 4.5 m

Load capacity & lifting capacity

Safe lifting and transportation of loads of up to 100 tons for heavy industrial applications.

High level of vertical integration is key to success

Our high level of vertical integration enables us to precisely implement even highly complex customer requirements. We rely on automation, robots and digital control to ensure the highest precision and repeatability. From steel construction to sheet metal processing to electrical and air conditioning technology, we combine the latest technologies, certified processes and in-depth know-how to achieve the highest quality and productivity.

PRECISE AND HIGH-PERFORMANCE MANUFACTURING TECHNOLOGIES

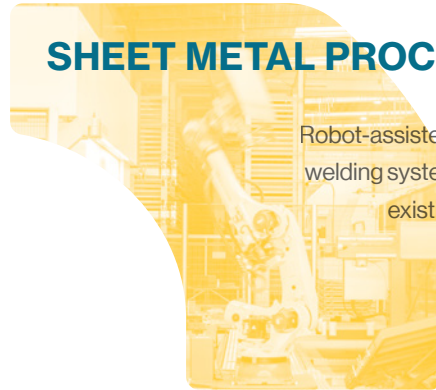
LASER CUTTING

Automated cutting systems for maximum precision and productivity



SHEET METAL PROCESSING

Robot-assisted bending and welding systems ensure the existing high quality



Modern welding robots and CNC-controlled processes guarantee precise welds

STEEL CONSTRUCTION



Durability through high-quality surface finishing

CORROSION PROTECTION



HVAC systems (heating, ventilation and air conditioning) for industrial applications

Our comprehensive expertise in air conditioning technology enables us to develop customized HVAC systems that function reliably even under extreme conditions. With the right HVAC design and the appropriate components, we provide efficient solutions for complex industrial requirements.

Container for grid stabilization in Eastern Europe

Industry: Energy

Requirement: 8 STATCOM and 8 CONTROL containers were needed for a grid stabilization project of a large energy supplier in Eastern Europe.

The containers had to be equipped with lighting and air conditioning, while the customer took over the installation of the power electronics in Berlin.

Implementation: The containers were designed for optimal operating conditions. High-quality air conditioning and electrical infrastructure ensure reliable grid stabilization.



Broadcasting container – modern broadcasting and transmission technology

Industry: Telecommunications

Requirement: 1-5 outdated broadcasting systems must be replaced each year with modern broadcasting containers that ensure reliable and interference-free transmission of radio and television signals. The containers must be flexibly adaptable to different site conditions, allow for quick assembly and meet the highest requirements for air conditioning, sound insulation and electromagnetic shielding.

Implementation: The containers were designed in a modular way to allow for quick assembly and adaptation to different sites. Robust materials and optimized air conditioning systems ensure stable signal transmission and long-term operational reliability.



Specialized containers in series production – packed ready for export

Industry: Industry

Requirement: 14 containers with different lengths from 7 to 12 meters and a uniform width and height of 3.1 meters were needed for a project in Mississippi. In addition to manufacturing, special packaging was required to transport the units safely and to comply with strict US regulations.

Implementation: All 14 containers were manufactured according to the project-specific requirements and shrink-wrapped to protect them from the weather and mechanical damage during transportation. This packaging solution ensures a safe arrival at the destination and enables a smooth installation on the intended steel structure.



E-Houses for a waste-to-energy plant in the UK

Industry: Energy

Requirement: Eleven prefabricated E-Houses were needed for a waste-to-energy project in the UK. These were to be integrated as electrical switching and control centers within a large steel frame and a hall. The containers had to accommodate various battery and transformer solutions and be flexibly integrated into the existing steel structure.

Implementation: The containers were manufactured in different sizes (length: 12–15 m, width: 3–6.5 m, height: 3–3.7 m) and individually equipped depending on their area of application. In addition to the electrical infrastructure, they were equipped with an integrated extinguishing system to meet the highest safety requirements.

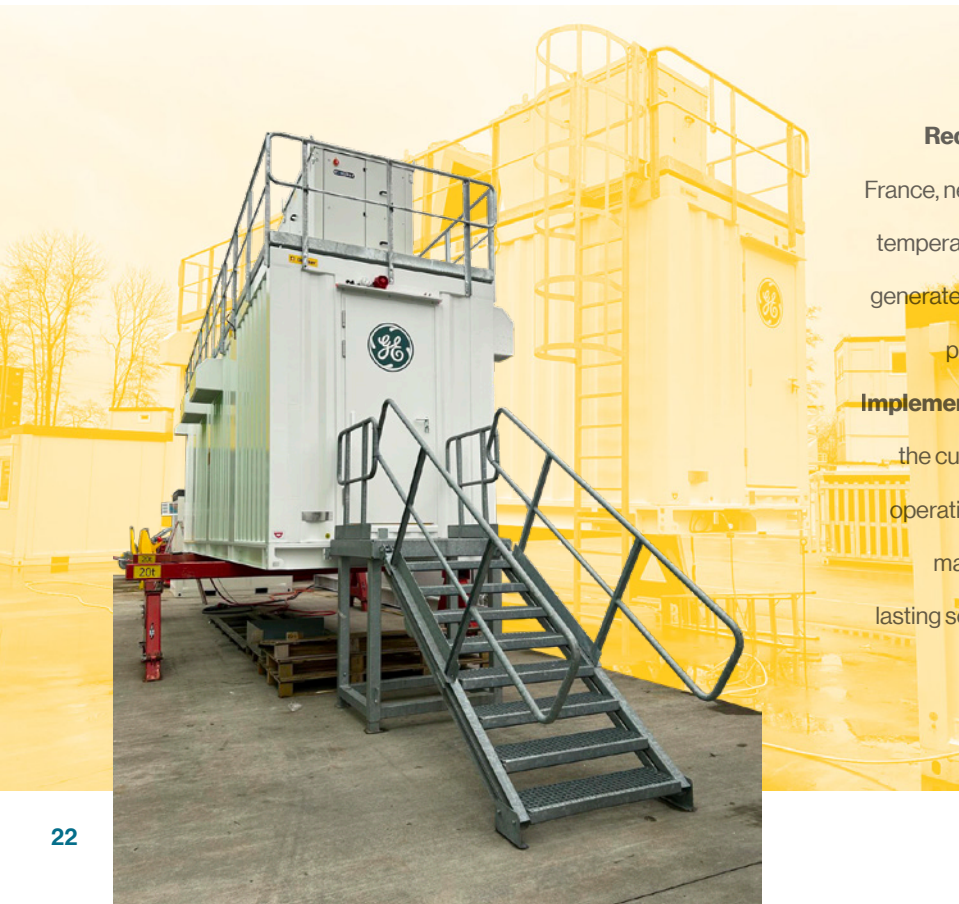


Container for green hydrogen production in France

Industry: Energy

Requirement: A customer in Saint-Chély-d'Apcher, France, needed a specialized technical container for high-temperature electrolysis to produce hydrogen. The plant generates up to 200 kg of hydrogen per day at 300 kW of power and uses waste heat to increase efficiency.

Implementation: A compact technical container protects the customer's installed equipment and ensures a safe operating environment. Precise design and high-quality manufacturing have resulted in a customized, long-lasting solution that meets the high demands of industrial hydrogen production.





/// A parallel production method allowed several work steps to be carried out simultaneously: while the electrical, air conditioning and power systems were being installed in the canopy area, the switchgear, cabling and floor installations were being integrated at the same time. The canopy and floor were then joined to form a stable unit to ensure mechanical stability and operational reliability.

Special containers for the highest safety requirements in Canada

Industry: Industry

Requirement: Nine special containers with different dimensions were needed for the Woodfibre LNG terminal in Canada. The constructions had to comply with Canadian fire protection regulations and be manufactured in accordance with CSA certification requirements. In addition, the maximum length of 25 meters for road transport to the port of Linz had to be observed.

Implementation: The containers were manufactured in accordance with CSA standards, both in terms of the steel construction and the planning.

Close coordination with certification authorities, inspectors and consultants ensured that all regulations were met.



Container for animal carcass disposal in Austria

Industry: Waste management | Disposal logistics

Requirement: 50 special containers have been manufactured in the last four years for the safe and hygienic disposal of animal carcasses. The containers serve as collection points at waste management centers and must meet the highest standards of safety, hygiene and durability.

Implementation: As the best bidder in the call for tenders, Gföllner developed customized collection containers for animal carcass disposal. Robust construction, easy-to-clean interior surfaces and well-thought-out ventilation ensure efficient and safe operation.

The long-lasting construction guarantees trouble-free use in municipal waste management.



Explosion-proof container solution for industrial energy infrastructure

Industry: Energy sector

Requirement: Two special containers measuring 13 m x 4 m were needed for an energy project in Germany. After assembly, an overall width of 8 m had to be achieved. The construction had to be explosion-proof (blastproof) and meet the high safety requirements with 30 minutes of fire resistance.

Implementation: To meet these requirements, the containers were individually manufactured, welded and pre-assembled. The final welding of the modules into a stable unit was carried out on site.

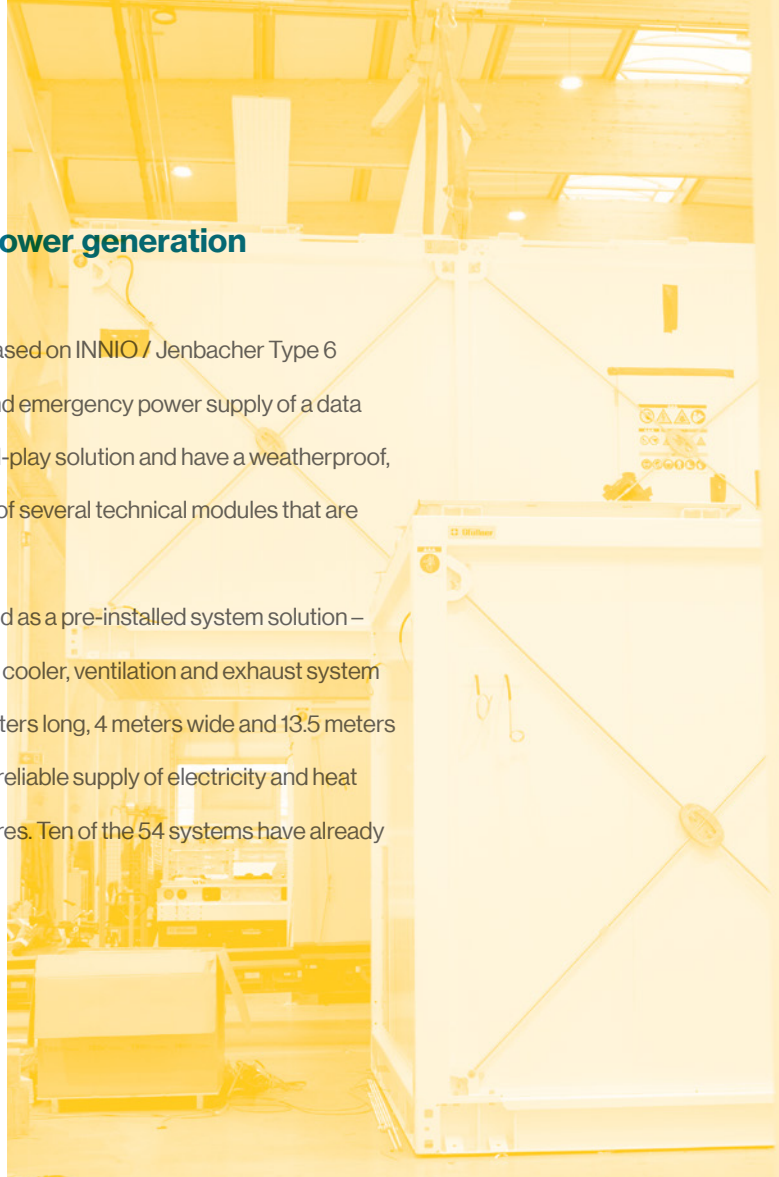


Gas engine container for modular power generation

Industry: IT | Data Center

Requirement: 54 containerized generator systems based on INNIO / Jenbacher Type 6 gas engines were ordered for the power generation and emergency power supply of a data center. The systems should be designed as a plug-and-play solution and have a weatherproof, modular construction. The complete system consists of several technical modules that are pre-assembled, connected and put into operation.

Implementation: The entire system was manufactured as a pre-installed system solution – including all essential components such as the engine, cooler, ventilation and exhaust system – to enable quick commissioning. The system is 20 meters long, 4 meters wide and 13.5 meters high. Thanks to the pre-installed modules, it ensures a reliable supply of electricity and heat and can be flexibly integrated into existing infrastructures. Ten of the 54 systems have already been successfully delivered and installed in the USA.



SPECIAL SOLUTIONS FOR FOCUS RAILWAY THE RAILWAY MARKET

Power converter container for Yamama Cement, Saudi Arabia

Industry: Railway industry / Energy

Requirement: Four power converter containers were needed for the Yamama Cement railway project in Saudi Arabia.

These convert alternating current with grid frequency into traction current. The containers had to withstand temperatures between -0.5°C and $+52^{\circ}\text{C}$ and be designed for a stable energy supply. The requirement was for a compact, transportable design with standardized connections for quick integration into the existing system.

Implementation: The containers were manufactured with dimensions of 12.5 m long, 3.0 m wide and 3.5 m high. The steel construction was designed for high mechanical loads. An adapted air conditioning and ventilation system allows operation at high ambient temperatures. The electrical interfaces and mounting points were designed according to Hitachi Energy specifications to ensure compatibility with the existing infrastructure.





Lightweight and robust cabins for rail grinding vehicles

Industry: Railway industry

Requirement: Seven cabins had to be developed for use in rail grinding vehicles that are particularly light, highly stable and durable. The biggest challenge was to realize a weight-optimized construction that can withstand the high mechanical stresses of railway operations. In addition, an environmentally friendly, water-based paint was required, which placed particular demands on material and processing.

Implementation: Thanks to our extensive experience in steel and lightweight construction, we were able to produce a lightweight but highly durable design. The cabins were produced exactly according to the customer's technical specifications, whereby the narrowest tolerances had to be adhered to. The special paintwork was implemented using the latest process technology to ensure the highest surface quality and durability.



Cabins for Plasser and Thurer

Industry: Railway industry

Requirement: Robust cabins with certified welds according to EN15085-CL1 were required for maintenance machines. In addition, a special primer had to be used as a basis for withstanding extreme weather conditions and mechanical stress.

Implementation: Thanks to precise welding technology and specialized painting processes, we manufacture durable cabins that meet the highest safety and quality standards.





Trailers and containers for mobile energy supply in the USA

Industry: Energy

Requirement: A grid stabilization project in the USA required compact, mobile substations with gas-insulated switchgears (GIS). The units had to be transportable, US-certified and ready for immediate use.

Implementation: Gföllner developed two special trailers with GIS technology and UL-certified building services, tailor-made for the US market. The mechanical, electrical and steel structures and the paintwork were precisely coordinated. The "trailer-on-trailer" transport to the Port of Hamburg eliminated the need for permits, ensuring fast delivery and immediate operational readiness.

CONTAINER TECHNOLOGY AND VEHICLE COMBINED PRODUCTION IN INTERACTION EXPERTISE



Mobile SVC transformer stations for grid stabilization in the USA

Industry: Energy

Requirement: A mobile solution was needed for two grid stabilization systems with SVC compensators, reactors, AUX modules and transformers that would ensure rapid commissioning and stable grid control.

Implementation: A specially adapted trailer with container superstructure, optimized for the US energy industry, was developed. Mechanical and electrical integration, including steel construction and painting, were precisely coordinated. A particular challenge was the complex medium-voltage cable installation, which was implemented with the utmost precision and experience. Thanks to integrated manufacturing, a mobile compensation system was created that was ready for immediate use for rapid grid stabilization.





**VEHICLE CONSTRUCTION AND
LOADING TECHNOLOGY**

COMPETENCE

IN MOTION

From precise detailed design to innovative loading technology and modern truck bodies and trailers – we combine craftsmanship with pioneering technology.

INDUSTRIES IN FOCUS

/// Our products combine functionality, quality and cost-effectiveness – optimally tailored to the requirements of various industries.

Construction Industry

- Efficient material transportation
- Transportation of specialized vehicles
- Punctual delivery of goods

Waste Disposal

- Waste transportation solutions
- Increase in capacity and efficiency
- Environmentally friendly transportation and recycling

Food Industry

- Hygienic and product-friendly transportation
- Extended product shelf life and quality
- Compliance with strict regulations and standards

Distribution Transport

- Optimization of goods distribution/delivery
- Customized cargo securing systems

Special Vehicle Construction

- Individual solutions and industry-leading expertise

Municipalities

- Specialized vehicles for fire departments
- Customized vehicles for municipal needs

JAKOB ZAUNER

Head of Vehicle
Production
and Charging
Technology



” *The 2024 business year shows that targeted innovation and strategic foresight make all the difference, even in difficult times. With a sharpened product portfolio and a clear focus on future markets, we have not only acquired new customers, but also laid the foundation for sustainable success.* “

Efficient beverage logistics with folding wall body and tail lift

Customer: Brauerei Baumgartner & Kapsreiter

Requirement: A folding wall structure with a tail lift was built onto a 3-axle truck for fast and safe loading and unloading. The solution makes unloading up to 50% faster, reduces physical strain and ensures maximum loading capacity.

Industry: Food industry



Road train with refrigerated box body for seamless fresh food logistics

Customer: Eiermacher GmbH

Requirement: For the transportation of fresh goods, an articulated vehicle combination of truck and trailer with an insulated refrigerated box body and through-loading function was realized. The combination of a powerful refrigeration unit, tail lift and flexible tandem refrigerated box trailer ensures optimum efficiency and precise temperature control.

Industry: Food transportation



Electric combination vehicle with customized box body for driving school

Customer: Easy Drivers Fahrschule

Requirement: A complete truck and trailer combination consisting of a Volvo electric truck and a tandem trailer with a box body was created for modern and sustainable driver training. The vehicles are perfectly adapted for driving school operations with a Bär tail lift and innovative load securing. The latest vehicle technology and the XL Sleeper Aero cab offer perfect conditions and inspire enthusiasm among learner drivers.

Industry: Driving school



Platform body for transporting ballast weights

Customer: Felbermayr

Requirement: For the safe transportation of ballast weights for mobile cranes, a 4-axle IVECO Trakker was equipped with a reinforced flatbed superstructure. The construction is designed for heavy loads and ensures maximum stability during transportation through optimized load securing.

Industry: Construction



Box body with customized load securing

Customer: Starlim Spritzguss GmbH

Requirement: A box body was developed for the MAN TGE to ensure safe and flexible transportation. The body has a wear-resistant floor plate for maximum stability and a rear access ladder for easy access. Lashing rails in the roof, floor and side walls, in conjunction with telescopic locking bars, ensure that a range of goods can be securely fastened during transportation.

Industry: Industry



Tandem flatbed trailer – more transportation flexibility

Customer: Taboer Transporte GmbH

Requirement: The Tandem trailer was specially developed for the transportation of large components. Thanks to the 5000 mm extendable drawbar, even particularly long components can be transported safely. Thanks to the integrated oversize equipment, the transportation of particularly wide components is also possible without any problems. A large number of lashing points, stanchion pocket strips and ExTe stanchions ensure that the load is optimally secured.

Industry: Construction



ÖKOFLEX Sliding Trailer – Efficient logistics for roll-off containers

Customer: Mulden Containerservice GmbH

Requirement: An ÖKOFLEX slide trailer is used for fast and safe container handling – a proven solution for transporting roll-off containers in accordance with DIN 30722 with loading from behind. The robust construction with a continuous trough, pneumatic locking and WABCO SmartBoard ensures efficient handling.

Industry: Waste Management & Recycling



ÖKOFLEX roll-off trailers – no-compromise when it comes to container transport

Customer: Eisenhandel Gebeshuber GmbH

Requirement: The ÖKOFLEX roll-off trailer enables flexible container loading from both the front and the rear thanks to the pneumatically lowerable drawbar. The TÜV-tested pneumatic claw locking mechanism ensures that the load is secured safely and reliably.

Industry: Industry

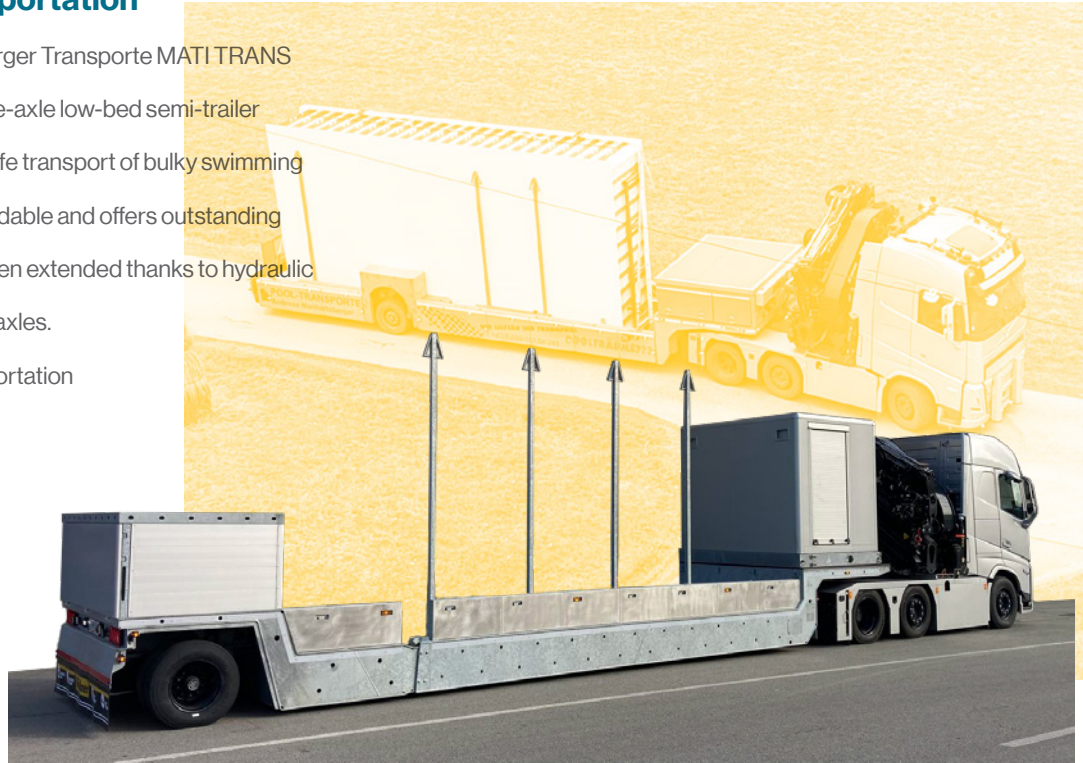


1-axle low-bed semi-trailer – flexibility for special transportation

Customer: Manhartsberger Transporte MATI TRANS

Requirement: The single-axle low-bed semi-trailer was developed for the safe transport of bulky swimming pools. The trailer is extendable and offers outstanding maneuverability even when extended thanks to hydraulic forced and self-steering axles.

Industry: Special transportation



Sliding curtain body with rear crane for flexible material logistics

Customer: C. Bergmann KG

Requirement: For safe transport and efficient loading and unloading, a sliding curtain body with a HIAB X-HiPro 232 E-4 rear crane was realized on a 3-axle Volvo truck. Thanks to the hydraulically lowerable rear wall and the detachable longitudinal roof strut on one side, the powerful rear crane can carry out loading and unloading efficiently and effortlessly.

Industry: building materials trade and logistics





Flatbed with rear-mounted crane for maximum productivity

Customer: Held & Francke Baugesellschaft

Requirement: A flatbed superstructure with a HIAB X-HiPro 358 E-6 rear-mounted crane was designed for flexible material transport and efficient loading and unloading. Thanks to the low-profile design of the additional support, the loading sill is only 1,200 mm high, which makes handling construction materials considerably easier and increases occupational safety.

Industry: Construction



Platform superstructure with powerful EFFER front-mounted crane

Customer: Panozzo Transporte

Requirement: For demanding lifting work, a plateau superstructure with a front-mounted crane of the type EFFER iQ 1400 E-9 JIB 260 D-6 was realized. The crane offers a lifting force of up to 5 t at the fly jib, at a working height of over 25 m and a reach of 10 m.

Industry: Industry



2-axle flatbed semi-trailer for cable drums

Customer: MWN GmbH

Requirement: The 2-axle low-bed semi-trailer was specially designed to accommodate a cable unwinding device. The HIAB X-HiPro 192E-4 with JIB 45X-2 enables precise loading of the cable drums and cable guidance during the unwinding process. The unwinding device was provided and integrated by the customer.

Industry: Heavy haulage & special transportation



Glass collection body with rear tipper for efficient recycling

Customer: Kerschner Umweltservice u. Logistik GmbH

Requirement: A glass collection body with rear tipper on a 4-axle SCANIA truck was implemented for the economical collection and unloading of waste glass.

The Jonsered 1620Z 93 front crane enables precise and efficient emptying of the recycling containers in the superstructure. Thanks to the integrated hydraulic tipping control, the filled glass collection superstructure can be emptied in a controlled and safe manner.

Industry: Waste Management & Recycling





FLEXIBLE SPACE SOLUTIONS COMPETENCE MEETS THAT CONVINCING INNOVATION

Mobile space and event solutions using high-quality container systems create flexible space concepts and quickly available event infrastructures. With many years of expertise and a practice-oriented approach, the diverse requirements of our customers were successfully implemented in the current business year.

INDUSTRIES IN FOCUS

/// Our mobile container solutions offer flexible and immediately available solutions for a wide range of applications:

Construction Industry

- Construction offices, storage facilities, workshop containers, and sanitary facilities for construction sites

Industry | Plant Construction

- Workspaces, workshops, and storage rooms for industrial applications

Distribution | Logistics

- Office containers, guard booths, storage containers, terminals, or ticket counters

Events

- Lounge areas, toilets, showers, and other event facilities

Commerce | Tourism | Catering

- Mobile retail spaces, food stalls

Municipalities | Educational Institutions

- Mobile solutions for temporary offices, schools, kindergartens, meeting rooms, information booths, public toilets, leisure, and exhibition spaces
- Emergency and disaster relief efforts

FLORIAN MÜHLBÖCK

Head of Mobile
Container
Solutions



” The 2024 business year was marked by dynamic growth in the mobile container solutions sector.

The increasing demand for temporary space solutions, especially in the public and commercial sectors, confirms our role as an innovative solution provider.

With the introduction of the BlackLine series, we have taken a decisive step in the development of year-round sanitary solutions. “

Innovation that inspires



With the BlackLine series, we have ushered in a new era for event solutions. Insulated, heated and designed for year-round use, this product line offers maximum functionality and comfort.



A total of 36 containers were produced last year, including:

25 BlackLine TOILET



5 BlackLine URI



6 BlackLine MIX



WHAT MAKES THE **BLACKLINE** SO SPECIAL?

Winterproof

Efficient insulation and a 3 kW heating system ensure comfort even at freezing temperatures.

Sustainable

Cutting-edge technology ensures optimized energy consumption.

Modern design

Functionality meets a modern and appealing design.

Support that convinces



Our customers benefit from an all-round service that impresses with its reliability and precision. From the initial planning to the final implementation, we have provided clear structures and solution-oriented advice to ensure that projects are implemented smoothly and on schedule.

In doing so, we have placed particular emphasis on the following points:

Well-thought-out planning

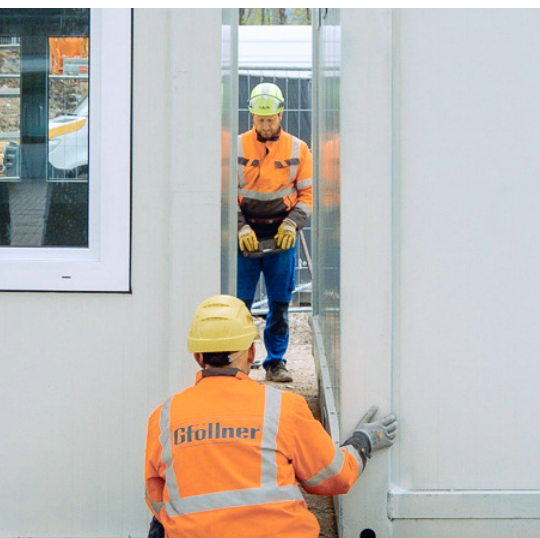
Customized CAD concepts ensure optimal use of space and precise preparation.

Efficient processes

Adherence to delivery and installation deadlines ensures a smooth project flow.

Reliable implementation

Commissioning is supported by clear coordination and technical expertise.



SUCCESS IN NUMBERS

36+

**BlackLine containers
successfully in use**

100+

successful event projects

200+

realized space solutions

MOBILE VERSATILE IN USE EVENT SOLUTIONS

In the 2024 business year, Gföllner's event solutions once again proved themselves as a reliable partner for a variety of high-profile events – from international concert highlights to major regional events.



Lido Sounds, Linz

Sanitation solutions and modular BlackBox containers for the new city festival.



Shutdown Festival, Zwentendorf

Black box infrastructure for Austria's biggest hardstyle event.



Nova Rock Festival, Nickelsdorf

Provision of BlackBox and BlackLine solutions for a professional and scalable festival infrastructure.





RELIABILITY IN EVERY SITUATION

From **space-saving sanitary solutions** to **modern LED containers** for video presentations – our solutions create an ideal environment for events of all kinds.

MetaStadt, Wien

Installation in an event hall using precise mounting technology.

Klassik am Dom, Linz

Toilet containers, LED containers and BierJet systems helped to ensure that the concert at Domplatz went off without a hitch.



Woodstock der Blasmusik, Ort im Innkreis

Full support with 122 containers, including LED advertising containers and DrinkBoxes for optimal festival conditions.



MOBILE FLEXIBLE AND FUNCTIONAL SPACE SOLUTIONS

SOLUTIONS FOR EVERY NEED

Our mobile space solutions stand for **efficiency, functionality** and **flexibility**. With customized concepts, we create spaces that meet the specific requirements of our customers.



Elementary school, Bad Hall

5 container units create a bright classroom and a spacious entrance area.

Industry: Educational Institutions



Medical practice, Hofkirchen

Extension to include waiting room and treatment rooms, precisely tailored to the requirements of a modern medical practice.

Industry: Medical Facilities

Whether for schools, medical practices or industry – our mobile space solutions have covered a wide range of space requirements and proven to be highly efficient.



Temporary container facility, Wels

30 containers as toilet, shower, recreation and office containers for shutdown and repair work.

Industry: Industry



Brenner Base Tunnel, Tyrol

Around 45 containers were delivered for the major project and seamlessly integrated into existing infrastructures. The FlatPack containers enabled maximum modularity and efficient transportation – eight units were delivered in a single trip.

Industry: Industry

MOBILE SOLARCONTAINER SOLAR POWER SOLUTIONS

SolarCont GmbH, a joint venture with Gföllner and Hilber Solar, develops mobile solar containers for various industrial applications. The focus is on providing renewable energy at locations without grid connection.



SolarContainer in use in Oman

An important reference project in 2024 was the installation of a SolarContainer in Oman. For an off-grid mini-camp in the oil and gas industry, diesel savings of up to 95 percent were achieved. The system, equipped with a 558 kWh battery storage, proved itself under local conditions such as high temperatures and sand exposure.



Presentation at SBM Mineral Processing

At a presentation with Miba Battery Systems at SBM Mineral Processing, the focus was on use in the construction industry.

The possibilities for reducing CO₂ in concrete production using renewable energies were discussed with industry representatives.

The combination of solar energy and storage technology offers new approaches for the energy supply of construction site facilities.

OUR RESPONSIBILITY. GFÖLLNER IS SUSTAINABLE OUR FUTURE.

Our first sustainability report

A comprehensive sustainability report was prepared for the first time for the 2023/24 business year, documenting all relevant aspects in the areas of the environment, social issues and corporate governance. The systematic recording of these topics also forms the basis for future mandatory reporting.

Among other things, the report documents:

- A newly installed photovoltaic system with an annual output of 1.5 GWh
- A fleet that has been largely converted to e-mobility
- The measures implemented to optimize resources



The Gföllner sustainability team



PRECISION *IN* MOTION

For more than 125 years, Gföllner has been combining precision, technology and customer orientation in vehicle construction and container technology to create unique and sustainable solutions that inspire and move people.

Gföllner Fahrzeugbau und Containertechnik GmbH

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www.gfoellner.at